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## Winkler+Dünnebier GmbH (W+D) acquires envelope printing equipment manufacturer Halm Industries

### *Mailing solutions leader expands offerings for the envelope overprinting market*

NEUWIED, Germany — April 4, 2017 — Winkler+Dünnebier GmbH (W+D), a Barry-Wehmiller company, is strengthening its position as a long-term technology and service-solutions partner for the envelope and printed mail market with the acquisition of Halm Industries, a leading manufacturer of offset and digital printing presses. Halm has locations in Glen Head, New York, and Warmond, Netherlands.

“Halm’s new four-color digital inkjet envelope overprinting press, designed to meet customers’ rapidly growing demand for personalization and short-run envelope overprinting production, will be a perfect complement to W+D’s short-run, highly flexible and easy-to-use line of envelope converting, inserting and printing solutions,” said Frank Eichhorn, Managing Director of W+D. “We are eager to globalize this new product’s very successful North American introduction. Plus, W+D will assume the service for the installed base of all Halm machines, with the support of key team members in the U.S. and in Warmond, Netherlands.”

With Halm as its 89th acquisition, Barry-Wehmiller, headquartered in St. Louis, Missouri (USA), grows to more than 11,000 team members in 100-plus locations worldwide. Since 1987 when it began its acquisition strategy, the privately held firm has experienced significant growth, with revenues of \$2.5 billion.

“It gives me great pleasure to warmly welcome the team members of Halm to the people-centric culture of W+D and Barry-Wehmiller,” said Bob Chapman, Barry-Wehmiller Chairman and CEO. “We are looking forward to collaborating and creating additional value for customers.”

*Please see the attached document for English, French, German and Spanish versions and a high-resolution photo.*

#### **ABOUT WINKLER+DÜNNEBIER GmbH (W+D)**

Winkler+Dünnebier GmbH (W+D) offers a wide range of highly efficient, integrated system solutions for the mail and postal industry, as well as for the tissue and hygiene industry. With more than 100 years of industry-shaping innovations, W+D has core competence in the converting and processing of thin and in-homogeneous materials—such as paper, tissue and nonwovens—at high speeds and tight tolerances. With innovative and tailor-made system solutions and services, W+D focuses on the entire internal value chain for its customers. Part of the Barry-Wehmiller family, W+D has production and distribution sites in Germany, Malaysia and the United States, with sales and service support around the world. For more, go to [w-d.de](http://w-d.de).

#### **ABOUT BARRY-WEHMILLER**

Barry-Wehmiller is a diversified global supplier of engineering consulting and manufacturing technology for the packaging, corrugating, sheeting and paper-converting industries. By blending people-centric leadership with disciplined operational strategies and purpose-driven growth, Barry-Wehmiller has become a \$2.5 billion organization with more than 11,000 team members united by a common belief: to use the power of business to build a better world. CEO Bob Chapman shares the story of the company’s transformation in his new book, *Everybody Matters: The Extraordinary Power of Caring for Your People Like Family*. To learn more, go to [barrywehmiller.com](http://barrywehmiller.com).